

PRESS RELEASE

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HAMMOND, KENNEDY, WHITNEY & COMPANY, INC. ANNOUNCES RECAPITALIZATION OF CONTRACT LAND STAFF, LLC

Indianapolis, IN – Hammond, Kennedy, Whitney & Company, Inc. (“HKW”) announced that it has closed on the recapitalization of Contract Land Staff, LLC (“CLS”). Founded in 1985, CLS is a leading provider of land and right of way (“ROW”) services and land records management in the United States. CLS is the sixth platform investment for HKW Capital Partners III, L.P., the \$202 million private equity fund that had its final closing in December 2007. CLS is headquartered in Stafford, Texas (near Houston) and also maintains an office in Austin, Texas with additional temporary offices supporting customer projects across the U.S.

CLS offers a comprehensive suite of ROW services, consulting, proprietary technology solutions, and other services to its clients in the pipeline, electric transmission, wind power, telecommunications, railroad and highway transportation industries. The Company’s core competency is focused on providing customized, end-to-end ROW services for its customer’s land management needs.

“We are very excited about the opportunity to work with CLS and its outstanding management team. Increasing global demand for energy is driving the expansion and creation of new pipelines, infrastructure, and other energy facilities. CLS is well positioned as a market leader to participate in this expansion,” stated Glenn Scolnik, HKW President and CEO.

HKW is a private equity firm founded in 1903 and headquartered in Indianapolis, Indiana with offices in New York, Chicago and Shanghai. Over the past 25 years, HKW has sponsored 32 platform management buyouts of small middle-market companies throughout North America as well as 37 add-on acquisitions. For further information about HKW and its portfolio companies, investment strategy, and team, please visit www.hkwinc.com. For further information on CLS, please visit www.contractlandstaff.com.